



**STATE OF ARKANSAS**  
**Department of Finance**  
**and Administration**

**OFFICE OF STATE PROCUREMENT**

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<http://www.arkansas.gov/dfa/procurement>

**NOTIFICATION OF STATEWIDE CONTRACT**

July 26, 2013

**CONTRACT TITLE:** Internet Access Service - provided via generic DSL, Cable Modem, etc. for 25, 50 & 100 Mbps downstream speed

**CURRENT CONTRACT PERIOD:** July 24, 2013 through July 23, 2017

**BUYER INFORMATION:** Name: Shane Philips  
Phone: (501) 324-9322  
Email address: Jordan.Phillips@dfa.arkansas.gov

RENEWAL INFORMATION	Original Contract Period	Potential Final Expiration if all renewal options exercised
	July 24, 2013 through July 23, 2016	07/23/2020

**THE USE OF THIS CONTRACT IS NOT MANDATORY.**

This contract has been established for the convenience of state agencies. Local Purchase Authority may be used to purchase supplies/services included in this contract from an alternative source at the discretion of the agency.

*~ Instructions for use of the contract, specifications, requirements, and pricing are attached ~.*

AASIS CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	E-RATE #					
4600030207	100176771	<b>NATCO Technologies</b> Contact Name: Steven Sanders, Jr. E-Mail: <a href="mailto:Steven@natconet.com">Steven@natconet.com</a> Phone: 870-453-9273  <b>EXCHANGE AREAS:</b> <table><tr><td>BULL SHOALS, 870/445</td></tr><tr><td>FLIPPIN, 870/453</td></tr><tr><td>LEAD HILL, 870/436</td></tr><tr><td>OMAHA, 870/426</td></tr><tr><td>PYATT, 870/427</td></tr></table>	BULL SHOALS, 870/445	FLIPPIN, 870/453	LEAD HILL, 870/436	OMAHA, 870/426	PYATT, 870/427	143002269
BULL SHOALS, 870/445								
FLIPPIN, 870/453								
LEAD HILL, 870/436								
OMAHA, 870/426								
PYATT, 870/427								

AASIS CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	E-RATE #						
4600030208	100176808	<b>Allcom Communications (d.b.a. PGTelco Internet)</b> Contact Name: Sandy Anderson E-Mail: <a href="mailto:sdanderson@pgtc.com">sdanderson@pgtc.com</a> Phone: 479-846-7248 <b>EXCHANGE AREAS:</b> <table><tr><td>FARMINGTON, 479/266</td></tr><tr><td>LINCOLN, 479/824</td></tr><tr><td>MORROW, 479/848</td></tr><tr><td>PRAIRIE GROVE, 479/846</td></tr><tr><td>STICKLER, 479/761</td></tr></table>	FARMINGTON, 479/266	LINCOLN, 479/824	MORROW, 479/848	PRAIRIE GROVE, 479/846	STICKLER, 479/761	143002270	
FARMINGTON, 479/266									
LINCOLN, 479/824									
MORROW, 479/848									
PRAIRIE GROVE, 479/846									
STICKLER, 479/761									
4600030209	100028759	<b>Lavaca Telephone Company (d.b.a. Pinnacle Communications)</b> Contact Name: John Zeiler E-Mail: <a href="mailto:johnz@pinncom.com">johnz@pinncom.com</a> Phone: 479-674-2104 <b>EXCHANGE AREAS:</b> <table><tr><td>LAVACA, 479/674</td></tr></table>	LAVACA, 479/674	143002263					
LAVACA, 479/674									
4600030212	100028653	<b>Madison County Telephone Company</b> Contact Name: Joe Shrum E-Mail: <a href="mailto:joeshrum@madisoncounty.net">joeshrum@madisoncounty.net</a> Phone: 479-738-2121 <b>EXCHANGE AREAS:</b> <table><tr><td>FORUM, 479/559</td></tr><tr><td>HUNTSVILLE, 479/737</td></tr><tr><td>KINGSTON, 479/665</td></tr></table>	FORUM, 479/559	HUNTSVILLE, 479/737	KINGSTON, 479/665	143002265			
FORUM, 479/559									
HUNTSVILLE, 479/737									
KINGSTON, 479/665									
4600030214	100028504	<b>Southwest AR Telephone Cooperative</b> Contact Name: Lane Powers E-Mail: <a href="mailto:lanep@SWATCO.com">lanep@SWATCO.com</a> Phone: 870-653-8222 <b>EXCHANGE AREAS:</b> <table><tr><td>DODDRIDGE, 870/691</td></tr><tr><td>EMERSON, 870/547</td></tr><tr><td>FOUKE, 870/653</td></tr><tr><td>FULTON, 870/896</td></tr><tr><td>TAYLOR, 870/694</td></tr><tr><td>WASHINGTON, 870/9983</td></tr></table>	DODDRIDGE, 870/691	EMERSON, 870/547	FOUKE, 870/653	FULTON, 870/896	TAYLOR, 870/694	WASHINGTON, 870/9983	143002274
DODDRIDGE, 870/691									
EMERSON, 870/547									
FOUKE, 870/653									
FULTON, 870/896									
TAYLOR, 870/694									
WASHINGTON, 870/9983									

AASIS CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	E-RATE #																		
4600030215	100047018	<b>Comcast</b> Contact Name: Robert Franke E-Mail: <a href="mailto:Robert_Franke@cable.comcast.com">Robert_Franke@cable.comcast.com</a> Phone: 501-212-1185 <b>EXCHANGE AREAS:</b> <table><tr><td>BRYANT, 501/847</td></tr><tr><td>JACKSONVILLE, 501/982</td></tr><tr><td>LITTLE ROCK, 501/372, All Wire Centers</td></tr></table>	BRYANT, 501/847	JACKSONVILLE, 501/982	LITTLE ROCK, 501/372, All Wire Centers	143013564															
BRYANT, 501/847																					
JACKSONVILLE, 501/982																					
LITTLE ROCK, 501/372, All Wire Centers																					
4600030221	100028506	<b>Central AR Telephone Cooperative</b> Contact Name: Bill Judd E-Mail: <a href="mailto:billjudd@CATC.net">billjudd@CATC.net</a> Phone: 501-865-3333 <b>EXCHANGE AREAS:</b> <table><tr><td>BISMARCK, 501/865</td></tr><tr><td>DONALDSON, 501/384</td></tr></table>	BISMARCK, 501/865	DONALDSON, 501/384	143002259																
BISMARCK, 501/865																					
DONALDSON, 501/384																					
4600030213	100028609	<b>Yelcot Video Group</b> Contact Name: Sara Zimmerman E-Mail: <a href="mailto:sara.zimmerman@yelcot.com">sara.zimmerman@yelcot.com</a> Phone: 870-425-3100 <b>EXCHANGE AREAS:</b> <table><tr><td>ASH FLAT, 870/994</td></tr><tr><td>BATESVILLE, 870/793</td></tr><tr><td>FORREST CITY, 870/633</td></tr><tr><td>FRANKLIN, 870/322</td></tr><tr><td>GASSVILLE, 870/435</td></tr><tr><td>HORSHOE BEND, 870/670</td></tr><tr><td>MELBOURNE, 870/368</td></tr><tr><td>MT. HOME, 870/425</td></tr><tr><td>MOUNTAIN VIEW, 870/269</td></tr><tr><td>MT. PLEASANT, 346</td></tr><tr><td>NEWARK, 870/799</td></tr><tr><td>NORFORK, 870/499</td></tr><tr><td>PLEASANT GROVE, 870/652</td></tr><tr><td>PLEASANT PLAINS, 501/345</td></tr><tr><td>SALEM, 870/895</td></tr><tr><td>TIMBO, 870/746</td></tr><tr><td>VIOLA, 870/458</td></tr><tr><td>YELLVILLE, 870/449</td></tr></table>	ASH FLAT, 870/994	BATESVILLE, 870/793	FORREST CITY, 870/633	FRANKLIN, 870/322	GASSVILLE, 870/435	HORSHOE BEND, 870/670	MELBOURNE, 870/368	MT. HOME, 870/425	MOUNTAIN VIEW, 870/269	MT. PLEASANT, 346	NEWARK, 870/799	NORFORK, 870/499	PLEASANT GROVE, 870/652	PLEASANT PLAINS, 501/345	SALEM, 870/895	TIMBO, 870/746	VIOLA, 870/458	YELLVILLE, 870/449	143034755
ASH FLAT, 870/994																					
BATESVILLE, 870/793																					
FORREST CITY, 870/633																					
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SALEM, 870/895																					
TIMBO, 870/746																					
VIOLA, 870/458																					
YELLVILLE, 870/449																					

## STATEWIDE CONTRACT HISTORY

The following summarizes actions related to this Notification of Statewide Contract since its initial issuance. Any and all revisions have been incorporated into the attached document.

Contract Period	Issue Date	Summary of Changes
July 24, 2013 to July 23, 2016	07/26/13	Establish initial contract.
07/24/2016 to 07/23/2017		Contract renewed for additional one year term.

**ALPHABETICAL LIST OF EXCHANGES AND THE ASSOCIATED AWARDED VENDOR FOR THAT EXCHANGE**

<b>Exchange</b>	<b>Vendor</b>
ASH FLAT, 870/994	Yelcot
BATESVILLE, 870/793	Yelcot
BISMARCK, 501/865	Central Arkansas Telephone Coop
BRYANT, 501/847	Comcast
BULL SHOALS, 870/445	NATCO Technologies
DODDRIDGE, 870/691	Southwest Arkansas Telephone Coop
DONALDSON, 501/384	Central Arkansas Telephone Coop
EMERSON, 870/547	Southwest Arkansas Telephone Coop
FARMINGTON, 479/266	Prairie Grove Telephone
FLIPPIN, 870/453	NATCO Technologies
FORREST CITY, 870/633	Yelcot
FORUM, 479/559	Madison County Telephone Co.
FOUKE, 870/653	Southwest Arkansas Telephone Coop
FRANKLIN, 870/322	Yelcot
FULTON, 870/896	Southwest Arkansas Telephone Coop
GASSVILLE, 870/435	Yelcot
HORSHOE BEND, 870/670	Yelcot
HUNTSVILLE, 479/737	Madison County Telephone Co.
JACKSONVILLE, 501/982	Comcast
KINGSTON, 479/665	Madison County Telephone Co.
LAVACA, 479/674	Pinnacle Communications
LEAD HILL, 870/436	NATCO Technologies
LINCOLN, 479/824	Prairie Grove Telephone
LITTLE ROCK, 501/372, All Wire Centers	Comcast
MELBOURNE, 870/368	Yelcot
MORROW, 479/848	Prairie Grove Telephone
MT. HOME, 870/425	Yelcot
MOUNTAIN VIEW, 870/269	Yelcot
MT. PLEASANT, 346	Yelcot
NEWARK, 870/799	Yelcot
NORFORK, 870/499	Yelcot
OMAHA, 870/426	NATCO Technologies
PLEASANT GROVE, 870/652	Yelcot
PLEASANT PLAINS, 501/345	Yelcot
PRAIRIE GROVE, 479/846	Prairie Grove Telephone
PYATT, 870/427	NATCO Technologies
SALEM, 870/895	Yelcot
STICKLER, 479/761	Prairie Grove Telephone
TAYLOR, 870/694	Southwest Arkansas Telephone Coop
TIMBO, 870/746	Yelcot
VIOLA, 870/458	Yelcot
WASHINGTON, 870/9983	Southwest Arkansas Telephone Coop
YELLVILLE, 870/449	Yelcot

## SUMMARY of CONTRACT INFORMATION

*For a complete copy of the contract, please contact the buyer.*

**PURPOSE:** SP-13-0206 was issued by the Office of State Procurement (OSP) for the Department of Information Systems (DIS) to obtain pricing and a contract(s) for commodity Internet access with downstream speeds of 25, 50 and 100 Mbps via generic DSL, cable modem, etc. for exchanges listed on the price sheets. The service will be used by schools, agencies and affiliates for access to the Internet without using the State WAN network. It will be an alternate connection to the Internet, and in some cases it will be the primary connection. This bid is being issued to obtain higher bandwidth connections than was bid and obtained in contracts SP-11-0080 and SP-11-0210.

**NOTE:** If Educational/School Entities desire to have the Department of Information Systems (DIS) to process your orders off this contract and handle the coordination of the internet service then the educational/school entities need to contact Dana Thompson of DIS APSCAN coordinator at [Dana.Thompson@arkansas.gov](mailto:Dana.Thompson@arkansas.gov) or via telephone at 501-683-3637.

### **TYPE OF CONTRACT**

The contract **will** be a three (3) year term contract from the date of award. Upon mutual agreement by the contractor, DIS, and OSP, the contract may be renewed four (4) times in one (1) year increments or a portion thereof. In no event **shall** the total contract term be more than seven (7) years.

### **SERVICE REQUIREMENTS**

1. DIS is specifying minimum downstream bandwidth speeds of 25 Mbps, 50 Mbps and 100 Mbps for each exchange. The vendor may bid their nearest greater downstream speed for each of the minimum speeds above if 25 Mbps, 50 Mbps, or 100 Mbps is not available. The upstream speed associated with each downstream speed **must** be specified by the bidder(s) on the Price Tables 1 & 2 (contact OSP buyer for this information if needed) . The vendors **must** supply all speeds for the exchanges they chose to bid.
2. The vendor **must** bid on the assumption that facilities are available. However, if at a future time when access is ordered at a specific location in an exchange where facilities are not available and special construction, excess construction, aid to construction, etc. is required to be provided by the State in addition to the rates bid, the State reserves the right to request bids for Internet access to the location.
3. The vendor **must** provide an Ethernet handoff at the end user site. Routers to terminate the vendor service will be provided by provided by DIS or the end user under other contracts. If there is a monthly charge for the vendor equipment, the cost of this equipment **must** be shown on the Price Sheet Tables 1 and 2 as part of the cost of service.
4. Static IP addresses **will** normally be required where the service ordered is the primary service for a location. The vendor **must** provide the cost for Static IP addresses on Table 3. If the cost is different for different exchanges, the vendor **must** provide the cost for each exchange they bid in Table 1.

### **DELIVERY AND PROVISIONING OF SERVICES**

The agency requests initial service orders within 30 days after receipt of the initial order. If this date cannot be met, the bidder **must** state on the Official Price Sheet, the number of days required to implement the service at agency's designated location. Service for subsequent new orders during the contract term **shall** be established within 5 business days.

### **CANCELLATION**

In the event the State no longer needs the service or commodity specified in the contract or purchase order due to program changes, changes in laws, rules, or regulations, relocation of offices, or lack of appropriated funding, the State may cancel the contract or purchase order by giving the contractor written notice of such cancellation 30 days prior to the date of cancellation.

**PRICING**

Exchange/Vendor	Allcom	Yelcot	NATCO Technologies	Comcast	Lavaca (Pinnacle Communications)	Madison County Telephone Co.	Central Arkansas Telephone Coop	Southwest Arkansas Telephone Coop
ASH FLAT, 870/994		\$ 68,504.88						
BATESVILLE, 870/793		\$ 68,504.88						
BISMARCK, 501/865							\$ 38,997.60	
BRYANT, 501/847				\$ 18,568.20				
BULL SHOALS, 870/445			\$ 65,554.20					
DODDRIDGE, 870/691								\$ 38,709.60
DONALDSON, 501/384							\$ 38,997.60	
EMERSON, 870/547								\$ 38,709.60
FARMINGTON, 479/266	\$ 36,612.00							
FLIPPIN, 870/453			\$ 65,554.20					
FORREST CITY, 870/633		\$ 68,504.88						
FORUM, 479/559						\$ 44,469.60		
FOUKE, 870/653								\$ 38,709.60
FRANKLIN, 870/322		\$ 68,504.88						
FULTON, 870/896								\$ 38,709.60
GASSVILLE, 870/435		\$ 68,504.88						
HORSHOE BEND, 870/670		\$ 68,504.88						
HUNTSVILLE, 479/737						\$ 44,469.60		
JACKSONVILLE, 501/982				\$ 18,568.20				
KINGSTON, 479/665						\$ 44,469.60		
LAVACA, 479/674					\$ 40,500.00			
LEAD HILL, 870/436			\$ 65,554.20					
LINCOLN, 479/824	\$ 36,612.00							
LITTLE ROCK, 501/372, All Wire Centers				\$ 18,568.20				
MELBOURNE, 870/368		\$ 68,504.88						
MORROW, 479/848	\$ 36,612.00							
MT. HOME, 870/425		\$ 68,504.88						
MOUNTAIN VIEW, 870/269		\$ 68,504.88						

Exchange/Vendor	Allcom	Yelcot	NATCO Technologies	Comcast	Lavaca (Pinnacle Communications)	Madison County Telephone Co.	Central Arkansas Telephone Coop	Southwest Arkansas Telephone Coop
MT. PLEASANT, 346		\$ 68,504.88						
NEWARK, 870/799		\$ 68,504.88						
NORFORK, 870/499		\$ 68,504.88						
OMAHA, 870/426			\$ 65,554.20					
PLEASANT GROVE, 870/652		\$ 68,504.88						
PLEASANT PLAINS, 501/345		\$ 68,504.88						
PRAIRIE GROVE, 479/846	\$ 36,612.00							
PYATT, 870/427			\$ 65,554.20					
SALEM, 870/895		\$ 68,504.88						
STICKLER, 479/761	\$ 36,612.00							
TAYLOR, 870/694								\$ 38,709.60
TIMBO, 870/746		\$ 68,504.88						
VIOLA, 870/458		\$ 68,504.88						
WASHINGTON, 870/9983								\$ 38,709.60
YELLVILLE, 870/449		\$ 68,504.88						